# University Advisory Council Meeting Minutes Friday, September 15, 2023

1:30 p.m. | President's Conference Room

Name	Attended	Name	Attended	Name	Attended
Sonja Barber	~	John Lombardi	absent	Artie Travis	absent
Albert Delia	~	Rachael Michalski	absent	Donnell VanSkiver	~
Troy Donoway	~	Amy Nightengale	~	Robin Wynder	absent
Justin Dunmyre	~	Bradford Nixon	~		
Jodi Eirich	~	Ronald Nowaczyk	absent		
Harry Fike	~	John Short	absent		
Johnston Hegeman	~	Traki Taylor	~		

- I. Call to Order at 1:33 p.m.
- II. Focus Discussion: Customer Service
  - 1. Dr. Taylor led an activity on customer service. (The compiled data from this exercise is included separately.)
  - 2. What we do well?
    - a. Individualized attention
    - b. FSU being a smaller school allows us to capitalize on the ability to provide more individualized attention and be visual not only on campus but within the community.
    - c. The Human Experience: campus community is personable and caring to others as humans and not just as coworkers or students.
  - 3. What do we need to improve on?
    - a. Dealing with how we handle phone calls and "handing off" calls or other service interactions that may not apply to our specific office.
    - b. Being greeted or actually being able to see a person in a "front-facing" area such as Financial Aid and Admissions.
    - c. Do a better job at explaining why. Why things are the way they are; getting away from doing things because "that's the way it's always been done." And also being open to change.
    - d. Accountability for those who do not pull their weight with workload.
    - e. Timely communication.
- III. Adjournment at 3:04 p.m.

Next meeting: October 27, 2023

Submitted by: Donnell H. VanSkiver, CAP, MEP, OM Executive Administrative Assistant III

# **Customer Service: Enrollment**

	Methods	Hear	Feel	See	Do
	Attracting: marketing,	Good place to be	Part of the campus	Distinction between	
	advertising, social	•	Not engaged with the	campus and	
	medial	Not much to do	community	community	
			,	,	
	Retaining: activities	I hear we used all we	Do we need more	Students would see	
	on campus,	can		more engagement	
	friendliness and caring				
	of campus	Advisors use Navigate	Navigate should be		
	community,	to help students	used by all		
Students	educational				
	experience with	Faculty have			
	faculty and staff				
	Recruitment in				
	schools				
	Return efforts with				
	Advising Office				
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	Word of mouth	Customer service is a concern in all areas on		We can't see people when we walk into	
	Meetings on campus	campus		Admissions	
	weetings on campus	campus		Aumissions	
	Interactions with				
	students and family				
Staff	,				
	Interactions with				
	community				
	Expectation to get				
	good service				
	Word of mouth				
	Meetings on campus				
	wieetings on campus				
	Interactions with				
	students and family				
	,				
	Interactions with				
Faculty	community				
	Being available during				
	office hours				
	ideaste e e e				
	Identify students with				
	Being available for				
	student prospects				
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**Customer Service: Expectations** 

	Methods	Hear	Feel	See	Do
	Often receiving end of	Joy in the tones of	With professors like	Others also receiving	Seeking out the
	customer service	those around	you made progress	equal customer	individuals that offer
			with an issue or	service and help	the best customer
	Interactions among	Eagerness in	problem		service/support
	student center	communication		No roaming	
	(helpful, eager to be		Expected to be a		Contributing alumni
	here, social success),	Courteous	Bobcat	Ambassadors	
	finding new locations	communication			
	Assist with academic	Faculty conversations			
	success with professors, student	Student feedback			
Students	welfare				
	A aniatitla a analamain	NESSE or other			
	Assist with academic success with	surveys			
	administrative offices				
	(billing, finances,				
	career center, Brady)				
	career center, brady)				
	Visiting campus offices				
	Courteous, insightful	Support, advice	Finding		Staff/faculty
	communications		solutions/collaboratio		approaching one
			ns		another easily
	Increased contact				
	with other staff;		Ease of		Collaboration
	increased customer		communication		
	service				
	Technical competency				
Staff	Offices open on time				
	Availability				
	Friendly face and				
	helpful atmosphere				

	Ease of access to seek guidance from faculty	Discipline-specific	Advising organizations	Open-door policy
	Office hours			Aiding students in self- reliance
aculty	Availability outside of hours		Recruitment events	Attend campus events
	Available resources			

# **Customer Service: Financials**

	Methods	Hear	Feel	See	Do
	Bills, fees, financial	Struggles	Overwhelmed	Finding ways of trying	Contact student
	aid, employment			to help students in	affairs for financial
	opportunities	Interactions with	Money aspect does	need	assistance
		financial aid office	not benefit students		
			directly	Stat of facilities	CRM - So service
		Interactions with			centers can be aware
Students		faculty and staff - "no	Unsure if money will	Friends unable to	of the student's
		money to do this"	be there for books	come back	situation
			next semester		
			Change to live off		
			Cheaper to live off campus		
			campus		
	Understanding others	No	Attempts are made	Efforts being made to	Camaraderie
	work	input/communication	but could be because I	include	
			am in that area		
	Planning	BAC Open Forum		State of facilities	
			No money for		
Staff		Staff Senate	professional	State of tech	
			development and		
		Union	travel		
			Overdeeded		
			Overloaded		
	Understanding others	No		Efforts being made to	
	work	input/communication		include	
Faculty	Planning	BAC Open Forum			
		Faculty Canata			
		Faculty Senate			

# **Customer Service: Morale**

	Methods	Hear	Feel	See	Do
	Find the people who	The financial aid office	Lane Center: takes so	Our enthusiasm at	Go to the people
	are most helpful	is having major issues	long to get food;	major's fair and other	(faculty) that deliver
			frustrated with prices	recruitment events	the best customer
					service
			Complimentary of		
			campus visits/open		Students want one on
			houses		one time with faculty
Students			Want insightful		
			communication and		
			collaboration w/		
			faculty		
			Students see		
			collaboration among		
			faculty		
			-		
	Generally good	<b>'</b>	The have borne		
	interaction but I	hear are from	through the brunt of		
	normally work with	young/student	balanced budgets		
Staff	motivated individuals	employees in			
		departments going			
		through			
		strain/restructuring			
	I think there are a	Social media	I feel frustrated	Unrealistic view of the	Enjoy undermining
	loud small percentage			world	
Faculty	of unhappy faculty				
	that drive the				
	negative morale				

# **Customer Service: Vision**

	Methods	Hear	Feel	See	Do
	SGA	Peer to peer: "bad press"	Am I taken care of?	Banners, symbols, written	Peer to peer
	Classes		Welcomed		Participate
Students	Formal, informal, physical manifested		Do they relate this to themselves		
	messaging				
	Staff Senate Meetings	Rumor mill	Am I taken care of?		Complain
Staff	Department messaging	Themselves	Engage in their own unit		Enact their own vision based on their needs
			Frustration		
	Chairs, but Chairs get it from Deans	Rumor mill	Am I supported? (Yes; Do I know it?)		Vision is broad enough to cover their
Faculty	Governance messaging		Engaged in their own discipline and department		
			Some engaged in a committee		