

**ACADEMIC PROGRAM ARTICULATION AGREEMENT BETWEEN
CECIL COLLEGE
AND
FROSTBURG STATE UNIVERSITY**

**REGARDING TRANSFER FROM ASSOCIATE OF ARTS IN BUSINESS
ADMINISTRATION TO BACHELOR OF SCIENCE/ BACHELOR OF ARTS IN
BUSINESS ADMINISTRATION.**

This Academic Program Articulation Agreement (“Agreement”) is entered into by and between Cecil College (the “Sending Institution”) and Frostburg State University (the “Receiving Institution”) (collectively, the “Institutions”) to facilitate the transfer of academic credits from Associate of Arts, Business Administration [HEGIS 4970.01, and CIP code, 52.01201 at Cecil College] for the completion of Bachelors of Science/ Bachelor of Arts in Business Administration [HEGIS #050601, and CIP code # 520201 at Frostburg State University] (the “Program(s)”).

A. Qualifying Students

This Agreement pertains to the transfer of “Qualifying Students”, *i.e.*, those students who:

1. Have successfully completed the program at the Sending Institution;
2. Are enrolled in the Sending Institution, in good standing; and
3. Are accepted for admission to the Receiving Institution
4. Possess at least 2.0 cumulative grade point average.

B. Responsibilities of the Institutions

The Institutions agree to implement the transfer of Qualifying Students in accordance with applicable law and the following requirements and protocols:

1. A Qualifying Student may transfer from the Transferring Institution into the Receiving Institution for the completion of the Program. Qualifying Students must have completed the Associate of Arts degree at Cecil College to be eligible for this transfer agreement.
2. Courses that the Receiving School will accept credits for towards completion of the Program include:

Sending Institution Course			Receiving Institution Comparable Course			
Course No.	Course Name	Credits	Course No.	Course Name	Credits	Applied to*
ENG 101	College Composition	3	ENGL 101	First-Year Composition	3	Gen. Ed.
ENG 102	Composition & Literature	3	ENGL 150	Introduction to Literature	3	Gen. Ed.
ENG 211	Technical Writing	3	ENGL 290	Topics in Language & Literature	3	General elective
MAT 127	Introduction to Statistics	4	MATH 109	Probability and Statistics	3	Gen. Ed. and Major requirements
MAT 125	Applied Calculus	4	MATH 220	Calculus for Applications I	3	Major
PSY 101	Introduction to Psychology	3	PSYC 150	General Psychology	3	Gen. Ed.
ACC 101	Accounting I	3	ACCT 211	Financial Accounting	3	Business BS/BA.
ACC 102	Accounting II	3	ACCT 212	Managerial Accounting	3	Business BS/BA.
ECO 221	Economics - Micro	3	ECON 202	Principles of Economics (Micro)	3	Gen. Ed. & Major requirements
ECO 222	Economics - Macro	3	ECON 201	Principles of Economics (Macro)	3	Gen. Ed. & Major requirements
BUS 131	Principles of Management	3	MGMT 251	Knowledge and Application of Management Skills	3	Business BS/BA.
BUS 187	Business Ethics	3	MGMT 405	Corporate Social Responsibility and Moral Reasoning within Organizations	3	Business BS/BA.
BUS 190	Introduction to Entrepreneurship	3	MGMT 315	New Business Ventures	3	Business BS/BA.
BUS 210	Business Law	3	BLAW 291	Legal Environment of Business	3	Business BS/BA.
BUS 212	Principles of Marketing	3	MKTG 261	Principles of Marketing	3	Business BS/BA.
BUS 216	Organizational Leadership	3	MGMT 356	Leadership and Power in Global Organizations	3	Business BS/BA.
BUS 231	Management of Human Resources	3	MGMT 357	Human Resource Management	3	Business BS/BA.
CSC 104	Computer Science Fundamentals	3	COSC 101	The Discipline of Computer Science	3	General elective
CIS 101	Intro to Computer Concepts	3	COSC 100	Intro to Computer Science	3	General elective and Tech fluency
SPH 141	Public Speaking	3	CMST 122	Intro to Public Speaking	3	Major and Gen. Ed. Colloquia
TRL 130	Production & Operations MGMT	3	MGMT 355	Operations Management	3	Business BS/BA.

ACC 201	Accounting III	3	ACCT 311	Intermediate Accounting I	3	Elective
BUS 103	Introduction to Business	3	BUAD 100	Intro to Business	3	Elective
BUS 191	Introduction to Finance	3	FINA 303	Principles of Finance	3	Elective
BUS 242	Advertising	3	MKTG 363	Advertising	3	Elective
BUS 243	Personal Selling	3	MKTG 365	Professional Selling and Relationship Management	3	Elective
SPM 101	Introduction to Sports Management	3	MKTG 490	Special Topics in Business Administration – Marketing	3	Elective
ART/HUM	With ART, MUC designation	3		The Fine and Performing Arts	3	Gen. Ed.
HST	History Elective	3		The Humanities	3	Gen. Ed.
BIO	Science Elective w/lab	4		The Natural Sciences	4	Gen. Ed.
SCI	Science with AST, CHM, ENV, PSC, or PHY designation	3-4		The Natural Sciences	3-4	Gen. Ed.

*Receiving Institution must indicate if course is applied to General Education, Program/Major requirements, or General Elective.

3. Frostburg University (Receiving Institution) will accept up to 70 credits for a student from Cecil College (Sending Institution), including courses that meet General Education requirements.
4. The Receiving Institution shall designate, and shall provide to the Sending Institution, the contact information for a staff person at the Receiving Institution who is responsible for the oversight of the transfer of Qualifying Students. The Sending Institution shall designate, and shall provide to the Receiving Institution, the contact information for a staff person at the Sending Institution who is responsible for the oversight of the transfer of Qualifying Students.

	Sending Institution	Receiving Institution
Name of staff person responsible for oversight	Dr. Tomeka Swan	Natalie Wagoner
Title of staff person	Registrar	Admissions Director
Email address	tswan@cecil.edu	nmwagoner@frostburg.edu
Telephone Number	443-674-1892	301-687-4406

Should the staff person or position change, the institution will promptly provide new contact information to the partner institution and inform the Maryland Higher Education Commission of the change.

Additional contact information:

	Sending Institution	Receiving Institution
Name of person	Dr. Nancy Norman-Marzella	Dr. Sudhir Singh
Title of person	Dean of Health, Human, and Business Sciences	Dean of the College of Business, Engineering, Computational and Mathematical Sciences
Email address	nnormanmarzella@cecil.edu	ssingh@frostburg.edu
Telephone Number	443-674-1541	301-687-4019

5. If the Qualifying Student is using federal Title 38 VA Education Benefits (GI Bill® Education Benefits), the Institutions shall adhere to all applicable U.S. Department of Veterans Affairs' regulations, including the regulations governing the awarding prior credit, as regulated under Title 38, Code of Federal Regulations, Sections 21.4253(d)(3) and 21.4254(c)(4).
6. Each Institution shall adhere to all applicable transfer requirements set forth in the Annotated Code of Maryland and the Code of Maryland Regulations.
7. Each Institution shall advise students regarding transfer opportunities under this Agreement, and shall advise students of financial aid opportunities and implications associated with the transfer.
8. Should either Institution make changes to program requirements, the institution will inform the partner institution immediately. The articulation agreement should be updated to reflect the changes and forwarded to the Maryland Higher Education Commission.

C. Term and Termination

1. This agreement shall be effective on the date that it is signed by the appropriate and authorized representatives of each Institution.
2. Either Institution may, at its sole discretion, terminate this Agreement upon delivering 60 days written notice to the other Institution and the Maryland Higher Education Commission.
3. Both Institutions agree to meet once every 3 year(s) to review the terms of this agreement.

D. Amendment

1. This Agreement constitutes the entire understanding and agreement of the Institutions with respect to their rights and obligations in carrying out the terms of the Agreement, and supersedes any prior or contemporaneous agreements or understandings.
2. This Agreement may be modified only by written amendment executed by both Institutions.

E. Governing Law

This Agreement shall be governed by, and construed in accordance with, the laws of the State of Maryland.

F. Counterparts

This Agreement may be executed in counterparts, each of which shall be deemed to be an original, but all of which, taken together, shall constitute one and the same agreement.

G. Notice of Agreement

1. The Institutions agree to provide a copy of this Agreement, with any amendments, to the Maryland Higher Education Commission.
2. The Institutions agree to provide copies of this Agreement to all relevant individuals and departments of the Institutions, including but not limited to students, academic department chairs participating in the transfer, offices of the president, registrar's offices, and financial aid offices.

H. No Third-Party Beneficiaries

There are no third-party beneficiaries to this Agreement.

I. Representations and Warranties of the Parties


Both Institutions represent and warrant that the following shall be true and correct as of the Effective Date of this Agreement, and shall continue to be true and correct during the term of this Agreement:


1. The Institutions are and shall remain in compliance with all applicable federal, state, and local statutes, laws, ordinances, and regulations relating to this Agreement, as amended from time to time.
2. Each Institution has taken all actions necessary for the approval and execution of this Agreement.


IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed by their duly authorized representatives.


Frostburg State University


Cecil College

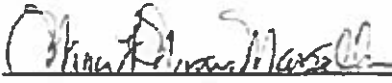
By: 
Ronald H. Nowaczyk, Ph.D.
President
11-14-23
Date

By: 
Mary Way Bolt, Ed.D.
President
11/1/2023
Date

By: 
Traki L. Taylor, Ph.D.
Provost and Vice President for
Academic Affairs
November 10, 2023
Date

By: 
Christy Dryer, DNP
Vice President of Academic Program
11/01/2023
Date

By: 
Sudhir Singh, Ph.D.
Dean, College of Business, Engineering,
Computational and Mathematical
Sciences
November 2, 2023
Date

By: 
Nancy Norman-Marzella, DNP
Dean, Health, Human and Business
Sciences
November 1, 2023
Date